WORLDWIDE BRAND REPORT

July - December 2017



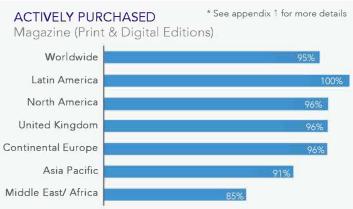
The Economist

More than just a newspaper, The Economist Group is a media company that creates mindstretching text, audio, video and live experiences for an engaged audience of the globally

Founded in 1843, The Economist continues to lead the debate in the pursuit of progress around the world by providing bold ideas, a global perspective and rigorous analysis on







WEB & NEWSLETTERS



WWW.ECONOMIST.COM

436,250 Daily Average Unique Browsers

10,199,274 Monthly Average Unique Browsers



NEWSLETTERS

1,134,032 Combined Net Distribution

21,743,997 Aggregated Gross Distribution per month

* See appendix 2 for more details

SOCIAL MEDIA



25,801,353 **TWITTER** Twitter followers (Group)

9,879,635 FACEBOOK Facebook page likes (Group)



5,159,413 LINKEDIN LinkedIn followers



1,431,528 **INSTAGRAM** Instagram followers

More information: To find out more about ABC, please visit abc.org.uk

About this report:
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The Economist Newspaper Ltd 20 Cabot Square Canary Wharf London E14 4QW

Sue Moore Senior Marketing Analyst

July - December 2017



The Economist Newspaper

The Economist newspaper was established in 1843 to take part in a "severe contest between intelligence, which presses forward, and unworthy, timid ignorance obstructing our progress."





The Economist Newspaper		Digital Edition	Combined
Worldwide	960,986	430,685	1,391,671
North America Edition	545,575	212,493	758,068
United Kingdom Edition	165,471	88,658	254,129
Continental Europe Edition	144,783	56,636	201,419
Asia Pacific Edition	83,918	54,052	137,970
Middle East/Africa Edition	13,814	6,450	20,264
Latin America Edition	7,425	12,396	19,821

Economist.com

Available on desktops and mobile devices, economist.com includes all the content from the print edition, with additional digital only blogs and editorial, including digital-first audio and video programmes.



The Econo	The Economist Online		Monthly Avg UBs	Monthly Visits	Monthly Page Impressions
	Worldwide	436,250	10,199,274	14,812,643	26,123,496
	North America	194,770	4,694,769	6,544,051	11,901,166
	Continental Europe	85,773	1,952,405	2,939,291	5,742,736
	Asia Pacific	71,589	1,604,988	2,364,636	4,519,297
	United Kingdom	48,722	1,113,270	1,660,241	3,316,946
	Latin America	17,976	397,414	618,400	1,176,909
	Middle East/Africa	17,420	411,035	588,079	1,024,524

The Economist App

Offering the same immersive experience readers get with the print version of the newspaper, The Economist app is the leading digital magazine in the world because it provides premium editorial that can be quickly downloaded, accessed from any mobile operating system, and easily listened to while on the move.



The Ec	onomist App	Daily Average UBs	Weekly Average UBs
	Worldwide	108,650	386,860
	North America Edition		157,712
	Continental Europe Edition		76,926
	United Kingdom Edition		65,685
	Asia Pacific Edition		71,480
	Latin America Edition		12,913
	Middle East/Africa Edition		3,675

Weekly Average	e UBs by Platform
Worldwide	386,860
iPhone	170,826
iPad	112,062
Android	98,256
Other	5,716

* See appendix 3 for more details

More information:

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The Economist Newsletter

The Economist offers registered users two editorially-curated newsletters every week. Published every Thursday, "Editor's picks" is a must-read selection of articles from this week's issue of The Economist, straight from the desk of Editor-in-Chief, Zanny Minton Beddoes. The "Daily Dispatch" newsletter is published daily, Mondays through to Friday and highlights some of the best digital-only content from our blogs and multimedia



	Mailings in period	Combined Net Distribution	Combined Gross Distribution	Aggregated Gross Distribution per month	Combined Gross emails opened	Open rate
The Economist - Total Newsletters	149	1,134,032	2,083,196	21,743,997	467,606	22%
	Mailings in period	Average Ne	et Distribution	Aggregated Gross Distribution per month	Average emails opened	Open rate
Editors Picks	25	1,29	71,437	5,380,988	287,150	22%
Daily Dispatch	124	79	1,759	16,363,009	180,456	23%

The Economist Social Media

The Economist's editorial team tailors its regular reporting, insight and analysis on a The Economist's editorial team tailors its regular reporting, insight and analysis on a number of social media platforms to engage with loyal fans and to reach a wider audience of people who may be discovering The Economist for the first time.















The Economist Sc	ocial Media	As of December 29th
Fac	cebook Likes (Group)	9,879,635
Twi	vitter Followers (Group)	25,801,353
Linl	nkedIn Followers	5,159,413
Linl	nkedIn Members	98,874
God	pogle+ Circle Members	10,471,707
Inst	stagram Followers	1,431,528
You	uTube Subscribers	397,659
Line	ne Followers	1,043,360
We	eibo Followers	982,525
We	eChat Followers	393,788

^{*} See appendix 2 for more details

Supporting notes

Data from the following individual certificates has been used to create this report (these certificates in turn may contain data from other certificates):

- The Economist Worldwide Sales Group
- www.economist.com

- Economist App
- The Economist Total Newsletters

About ABC

We are governed by the media industry, for the media industry and are expert at setting data and process standards across multiple platforms. We provide a stamp of trust for media buyers, media owners, publishers and digital traders in existing and emerging platforms.

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Sue Moore Senior Marketing Analyst

suemoore@economist.com

July - December 2017



The Economist

Regional Editions

North America

Latin America

UK

Continental Europe

Middle East and Africa

Asia Pacific

Links to the individual regional ABC certificates are available on the following pages and on the ABC website www.abc.org.uk.

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WORLDWIDE BRAND REPORT

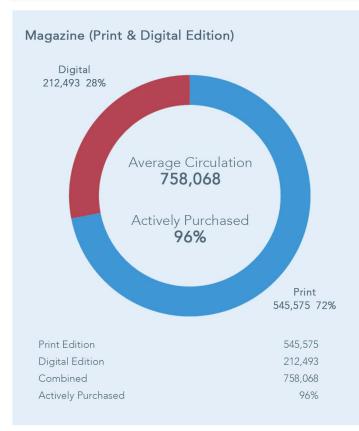
July - December 2017



The Economist

North America Edition







Website & Apps (North America)					
Daily Avg Unique Browsers Web	194,770				
Monthly Avg Unique Browsers Web	4,694,769				
Monthly Visits Web	6,544,051				
Monthly Page Impressions Web	11,901,166				
Weekly Average Unique Browsers App	157,712				

Newsletters - Worldwide

The Economist - Total Newsletters

Mailings in period	Combined Gross Distribution	Aggregated Gross Distribution per month	Combined Gross emails opened	Open rate
149	2,083,196	21,743,997	467,606	22%

Mailings in period	Average Net Distribution	Aggregated Gross Distribution per month	Average emails opened	Open rate
Editors Pi	cks			
25	1,291,437	5,380,988	287,150	22%
Daily Disp	atch			
124	791,759	16,363,009	180,456	23%

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WORLDWIDE BRAND REPORT

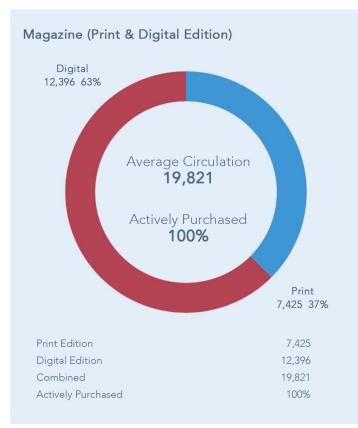
July - December 2017

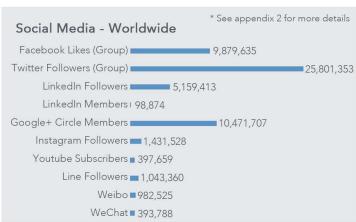


The **Economist**

Latin America Edition







Website & Apps (Latin America)					
Daily Avg Unique Browsers Web	17,976				
Monthly Avg Unique Browsers Web	397,414				
Monthly Visits Web	618,400				
Monthly Page Impressions Web	1,176,909				
Weekly Average Unique Browsers App	12,913				

Newsletters - Worldwide

The Economist - Total Newsletters

Mailings in period	Combined Gross Distribution	Aggregated Gross Distribution per month	Combined Gross emails opened	Open rate
149	2,083,196	21,743,997	467,606	22%

Mailings in period	Average Net Distribution	Aggregated Gross Distribution per month	Average emails opened	Open rate
Editors Pi				
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Daily Disp	atch			
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WORLDWIDE BRAND REPORT

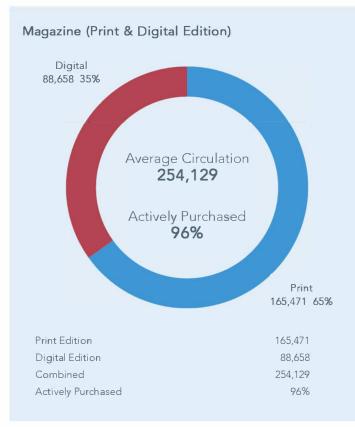
July - December 2017



The Economist

United Kingdom Edition









Newsletters - Worldwide

The Economist - Total Newsletters

Mailings in period	Combined Gross Distribution	Aggregated Gross Distribution per month	Combined Gross emails opened	Open rate
149	2,083,196	21,743,997	467,606	22%

Mailings in period	Average Net Distribution	Aggregated Gross Distribution per month	Average emails opened	Open rate
Editors Pi 25	cks 1,291,437	5,380,988	287,150	22%
Daily Disp	791,759	16,363,009	180,456	23%

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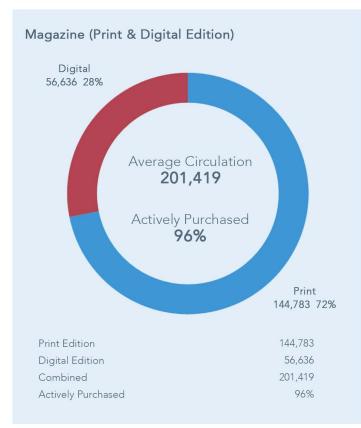
July - December 2017

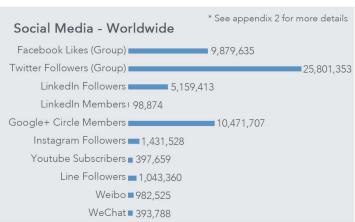


The Economist

Continental Europe Edition







Website & A	Apps (Continental Europe)
Daily Avg Unique Browsers Web	85,773 ■
Monthly Avg Unique Browsers Web	1,952,405
Monthly Visits Web	2,939,291
Monthly Page Impressions Web	5,742,736
Weekly Average Unique Browsers App	76,926

Newsletters - Worldwide

The Economist - Total Newsletters

Mailings in period	Combined Gross Distribution	Aggregated Gross Distribution per month	Combined Gross emails opened	Open rate
149	2,083,196	21,743,997	467,606	22%

Mailings in period	Average Net Distribution	Aggregated Gross Distribution per month	Average emails opened	Open rate
Editors Pi	cks			
25	1,291,437	5,380,988	287,150	22%
Daily Disp	atch			
124	791,759	16,363,009	180,456	23%

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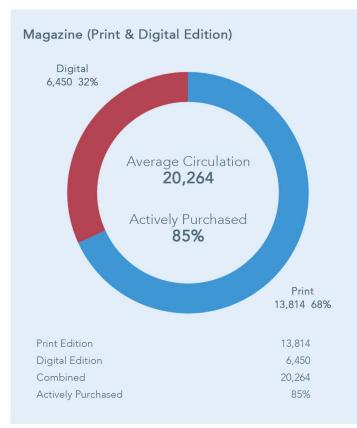
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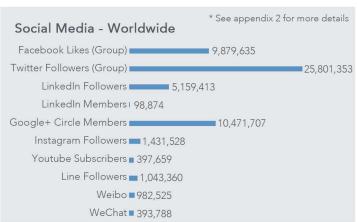


The **Economist**

Middle East/Africa Edition







Website & A	pps (Middle East/Africa)
Daily Avg Unique Browsers Web	17,420
Monthly Avg Unique Browsers Web	411,035
Monthly Visits Web	588,079
Monthly Page Impressions Web	1,024,524
Weekly Average Unique Browsers App	3,675

Newsletters - Worldwide

The Economist - Total Newsletters

Mailings in period	Combined Gross Distribution	Aggregated Gross Distribution per month	Combined Gross emails opened	Open rate
149	2,083,196	21,743,997	467,606	22%

Mailings in period	Average Net Distribution	Aggregated Gross Distribution per month	Average emails opened	Open rate
Editors Pi	cks			
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WORLDWIDE BRAND REPORT

July - December 2017

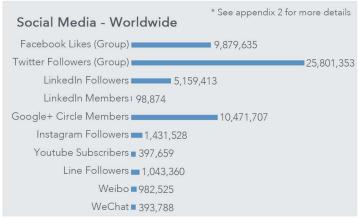


The **Economist**

Asia Pacific Edition







Website & A	Apps (Asia Pacific)
Daily Avg Unique Browsers Web	71,589
Monthly Avg Unique Browsers Web	1,604,988
Monthly Visits Web	2,364,636
Monthly Page Impressions Web	4,519,297
Weekly Average Unique Browsers App	71,480

Newsletters - Worldwide

The Economist - Total Newsletters

Mailings in period	Combined Gross Distribution	Aggregated Gross Distribution per month	Combined Gross emails opened	Open rate
149	2,083,196	21,743,997	467,606	22%

Mailings in period	Average Net Distribution	Aggregated Gross Distribution per month	Average emails opened	Open rate
Editors Pi				
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Appendix 1. Actively Purchased

'Actively Purchased' copies are the sum of circulation from the following categories:

- Paid Single Copies (Retail Sales and Single Copy Sales)
- ii) Paid Subscription Copies - Individual (Single Copy Subscriptions and All You Can Read Sales)

For explanation of terms and reporting criteria please visit the ABC Reporting Standards http://abcstandards.org.uk/

Appendix 2. Social Media

All Social Media figures were as of December 29th 2017 and are the total of the following pages or profiles for each platform.

Facebook Likes (Group): 9,879,635

https://www.facebook.com/TheEconomist https://www.facebook.com/EconomistAsia

https://www.facebook.com/economistthinkingspace

Twitter Followers (Group): 25,801,353

https://twitter.com/theeconomist

http://twitter.com/econbizfin

http://twitter.com/econeconomics

http://twitter.com/econdailycharts

http://twitter.com/econscitech

http://twitter.com/econUS

http://twitter.com/econeurope

http://twitter.com/econculture

http://twitter.com/EconAsia

http://twitter.com/econbiztravel http://twitter.com/econbritain

http://twitter.com/econdiscuss

LinkedIn Followers: 5,159,413

https://www.linkedin.com/company/the-economist

LinkedIn Members: 98.874

http://www.linkedin.com/groups/Economist-official-group-

Economist-newspaper-3056216

Google+ Circle Members: 10,471,707 https://plus.google.com/u/1/+TheEconomist

Instagram Followers: 1,431,528

https://www.instagram.com/theeconomist/

YouTube Subscribers: 397,659

https://www.youtube.com/user/EconomistMagazine

Line Followers: 1,043,360

The Economist Official Account within the Line App

Weibo Followers: 982,525

http://weibo.com/economistgroup/profile

WeChat Followers: 393,788 *TheEconomistGroup*

Appendix 3. The Economist App

The Economist App Unique Browsers are deduped per edition for the regional breakdown and deduped at a global level for the worldwide fiaures.

Appendix 4. Economist Newsletters

Average Net Distribution: Net Distribution is defined as the total number of emails successfully sent as part of a single mailing to all email addresses on the distribution list, de-duplicated by email address.

Combined Net Distribution: The Combined Net Distribution is defined as the combined total Net Distribution of each of the separate mailings included on a Group Certificate, de-duplicated by email address between the last mailing on each email distribution certificate included on the Group Certificate.

Combined Gross Distribution: On the group certificate - it is the sum of the average net distributions un-deduped.

Aggregated Gross Distribution per month: This is calculated as the sum of all mailings divided by the number of months covered by this

Average e-mails Opened: Defined as the total number of emails included in the Net Distribution that have been opened. Combined Gross emails opened: The combined total of emails opened of each of the separate mailings included on a Group Certificate, but without removing duplicate email addresses between the last mailing on each email distribution certificate included in the Group Certificate. Open Rate: The percentage of e-mails opened against the total distribution of each newsletter. For the group figure the percentage is taken from the combined gross distribution.

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